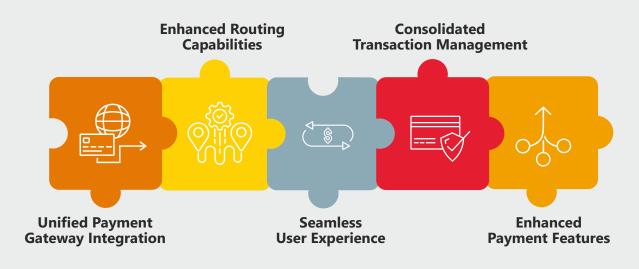


**FNP** (Ferns N Petals), India's leading & most preferred gifting platform, sought to enhance its customer experience by streamlining its payment processes. The company faced challenges in managing multiple payment gateways, which resulted in fragmented user experiences, inefficient operations, & limited flexibility. To address these challenges, FNP (Ferns N Petals) partnered with Comviva to implement mobiquity® One's Orchestration Layer.

# CHALLENGES Limited Visibility and Control Fragmented User Experience Lack of Routing Capabilities Complex Integrations

### **SOLUTION**

**mobiquity ® One's Orchestration Layer** provided FNP (Ferns N Petals) with a comprehensive solution to address these challenges:



# **IMPACT**

Since the implementation of **mobiquity® One**, FNP (Ferns N Petals) has experienced significant improvements in its payment processing efficiency:





## **Improved Transaction Success Rates**

The platform has achieved a transaction success rate of more than **80%**, exceeding initial expectations



# Increased Operational Efficiency

Streamlined operations have reduced manual intervention and improved overall efficiency



# **Enhanced Customer Experience**

A smoother and more consistent payment experience has led to increased customer satisfaction and reduced cart abandonment rates



# **Business Growth**

The improved payment infrastructure has contributed to significant growth in transaction volume, with daily transaction values exceeding INR 5 million

# CONCLUSION

By leveraging the power of mobiquity<sup>®</sup> One's Orchestration Layer, FNP (Ferns N Petals) has transformed its payment infrastructure, resulting in improved efficiency, enhanced customer experience, and increased business growth. This successful partnership demonstrates the value of a robust and flexible payment platform in driving business success in today's competitive digital landscape.